

Investor Relations Manager

Worldwide - 100% Remote (European time zone preferred) (Full-time)

To apply for this position please send your CV to recruitment@singularitynet.io informing the job title on the email subject line.

What you should know about the SingularityNET organization

SingularityNET is the world's leading decentralised AI platform and organisation. The SingularityNET decentralized network, and the associated nonprofit SingularityNET Foundation, were founded in 2017 with an extraordinarily ambitious and important mission: To work toward beneficial Artificial General Intelligence (AGI) guided and controlled in a democratic and decentralized manner. Now in an exciting exponential growth phase, SingularityNet is launching a number of inspiring and ambitious spin-off projects planned as part of its Phase 2 whitepaper, including infrastructure, media and biomedical projects.

Global and decentralised, SingularityNET works with a team of c.a. 100 talented scientists, engineers and operational experts, working either remotely or in hubs of excellence worldwide.

At SingularityNET we value collaborative and creative ways of working, within a culture of openness and transparency where every team member is empowered to make their finest contribution and thrive. We are committed to diversity and inclusion and all candidates are welcomed and encouraged to apply irrespective of race, gender, age, religious beliefs, LGBTQ+ affiliation or any other minority characteristic.

SingularityNET is looking for a kind, motivated, results-driven Investor Relations Manager to join our team!

Your tasks involve:

- Give direction to the development of the investor relations network for the SingularityNET ecosystem of crypto startups, reporting to the CFO

- Be a spokesperson of SingularityNET within the crypto and equity investor community and manage relationships with diverse partners, including KYC, market makers, etc.
- Partner with legal-, blockchain-, marketing- and financial experts within SingularityNET to develop optimal projects, successful token launches and continuously improve our capability to roll out efficient and predictable token launches
- Advise and support projects in creating materials needed for a successful token launch, such as an investor slide deck
- Actively engage in token sales projects and manage the relations with the investors pre- and post-sale.
- Support and assist project teams in the process of community and public token sales
- Support the CFO in his SingularityNET related tasks

Desired Requirements

We are looking for people who have a good understanding of the fast-changing crypto landscape. Experience in the following areas will be beneficial:

- Min. 3 years experience in managing investor relationships
- Understanding of DeFi and utility/security tokens
- Ideally, you are a networker with good sales qualities
- You are very responsible, proactive and a team player.
- You thrive in a fast-paced environment. Having experience in a startup or scale-up environment is a plus
- Having active connections with crypto investors and other players in the crypto-sphere is a clear advantage

Please submit your resume and a covering letter.